

# Company Profile



## Using industry best practice and proven methodologies to identify and manage the risk to your IT and business operations

Founded in 1991, Insight Consulting is now the specialist security, compliance and continuity unit of Siemens Communications.

From the development of policy, strategy and awareness through to delivery of complete, end-to-end solutions comprising testing, training, recruitment and managed services, Insight helps organisations identify and manage the risk in their IT and business operations.

Insight works closely with the industry's leading network and security technology suppliers to offer objective advice on solutions using best-of-breed products. Our technical experts have established a reputation for delivering practical solutions that are both business-driven and cost effective.

Insight has an extensive range of clients in the finance, transportation, manufacturing, utility, telecommunications and retail sectors. We're also a preferred supplier of information security services to UK Government and participate in GCat and S-Cat. Insight also subscribes to the

CESG Listed Advisor Scheme (CLAS) and CHECK service.

### **Risk management**

Insight offers a comprehensive range of risk management services from detailed risk analysis reviews on projects, business and IT strategies through to the tailoring and implementation of *management of risk* frameworks across complete organisations.

Our consultants can provide quality assurance for existing risk management plans as well as training for senior executives or project managers on the latest tools and techniques in managing risk. Insight also markets CRAMM – the industry's foremost risk assessment and information security toolkit.

### **Business continuity**

Insight is widely recognised as one of the leading business continuity solution providers and our four-stage methodology is frequently referenced as a de facto standard within the industry. It affords a proven approach to ensuring that critical business processes continue

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## Insight Consulting

operating to pre-determined, minimum levels following an incident.

Focused on entire business processes – rather than specific assets such as computer systems – Insight provides services across the full business continuity life cycle including impact analysis, crisis management, simulation testing and disaster recovery.

#### **Information security management**

Insight can offer pragmatic advice on all aspects of developing an Information Security Management System (ISMS). This includes policies, standards and guidelines as well as the development of security awareness programmes to support and enforce these.

Following a risk assessment and review of existing measures, our experts will recommend the security controls necessary to reduce residual risk to a commercially acceptable level. We also offer an outsourcing service where we'll assume responsibility for complete or partial management of your ISMS.

#### **Network security**

Insight adopts a proven, risk-based approach to the design of network security solutions. By accurately identifying the threats to your IT and commercial operations, we'll help you develop and implement the security architecture and technical infrastructure necessary to support your organisation's business strategy.

Insight recommends best-of-breed products for solutions involving perimeter security, content management, secure remote access, smart cards and identity management. And, as part of Siemens Communications, we can also provide 7x24 support and remote security management services.

Insight employs one of the industry's most respected security testing teams and can provide demonstrable assurance that

your IT infrastructure is able to correctly identify, and respond to, both internal and external attempts at unauthorised access or malicious attack.

#### **Compliance**

As one of the first organisations to achieve full BS7799 certification, Insight is well positioned to help others ensure their own information security practices conform to industry best practice as well as legislative requirements such as the Data Protection Act or Freedom of Information Act.

Our consultants will provide practical advice and support on a broad range of compliance projects from benchmarking, project scoping and gap analysis through to fully project-managed implementation, certification and ongoing auditing.

#### **Training and awareness**

Insight offers a complete range of education, training and awareness services addressing all aspects of information security, IT security, business continuity and risk management. Services are aimed at imparting and maintaining both knowledge and skills at all levels within an organisation from board level down.

As well as a comprehensive programme of public training courses, Insight's in-house eLearning team develops professional and cost-effective eLearning solutions that reflect industry best practice and which afford a highly cost effective and powerful approach to raising staff awareness, improving skills and imparting knowledge to management, practitioners and other employees within an organisation.

#### **Recruitment**

Insight operates a dedicated recruitment division who can work alongside your own specialists to help develop and manage programmes that encompass all aspects of role definition, candidate selection, staff mentoring, awareness and ongoing skills enhancement.

#### **Key capabilities**

- Risk management for business and IT strategies and operational projects
- Design and management of Information Security Management Systems
- Solutions addressing the entire business continuity management life cycle
- Design, implementation and support of network security solutions
- BS7799 (ISO 17799), DPA and FoIA compliance programmes.



Insight Consulting is the specialist security, compliance and continuity unit of Siemens Communications and offers a complete, end-to-end portfolio encompassing:

- Research
- Consultancy
- Testing
- Implementation
- Training
- Recruitment
- Managed services

Insight is BS7799 certified, is a GCat and S-Cat (Category 7) supplier and subscribes to the CESG Listed Advisor Scheme (CLAS) and CHECK services.

If you'd like to discuss how Insight could help you manage risk in your organisation, email us at [insight@insight.co.uk](mailto:insight@insight.co.uk) or visit our web site at [www.siemens.co.uk/insight](http://www.siemens.co.uk/insight)

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